

April 2015

Request

Please can I have the following information in relation to the procurement by Jersey Property Holdings of a Property Management System in 2014/15 which was awarded to Concerto Support Services.

What is the value of the contract awarded to Concerto? I would like to know the total contract value and the annual value.

Which organisations bid for the contract?

A copy of the successful bid documentation from Concerto Support Services.

The scoring matrix for both the PQQ and tender stages.

For ease of response the request has been broken down into separate questions.

Response

Question 1:

What is the value of the contract awarded to Concerto? I would like to know the total contract value and the annual.

Answer 1:

This information is refused under Article 26 and 33 (b) of the Freedom of Information (Jersey) Law 2011.

See exemption detail below.

Question 2:

Which organisations bid for the contract?

Answer 2:

Aareon Ltd
Concerto Consultancy Ltd
Corefocus Consultancy
FM 180 Ltd
Manhattan Atrium
Tabs FM Ltd
The Technology Forge
Currie and Brown Ltd

Question 3:

A copy of the successful bid documentation from Concerto Support Services.

Answer 3:

This information is being refused under Article 26 and 33(b) of the Freedom of Information (Jersey) Law 2011.

See exemption detail below.

Question 4:

The scoring matrix for both the PQQ and tender stages

Answer 4:

The scoring Matrix used for the PQQ & the ITT was as follows:-

Scoring Key

0- Does not meet any of the criteria set

1- Meets very little of the criteria set

2- Meets some of the criteria set

3- Meets all the criteria set

4- Meets all of the criteria set and in cases exceeds expectations

Answer 4 Cont'd:

PQQ Scoring Matrix

Section	No.	Question	Evaluation Method	Score Weighting (Max 100%)	Maximum Score Available
A	1	Organisation trading name	Not Scored - Accuracy Check Only		
	2	Correspondence address			
	3	Registered office address			
	4	Please list the full names of Directors, Company Secretaries, Partners and / or Associates			
	5	Main contact(s) and company position(s)			
	6	Contact telephone number(s)			
	7	Contact email address(es)			
	8	Date established			
	9	Company website address			
11	Type of organisation (i.e. Private, PLC, Partnership, voluntary, charity, consortium)				
B	1	Please supply details of your organisations current insurance arrangements	Pass / Fail		
	2	Please supply copies of certificates for insurance cover	Pass / Fail		
	3	Please provide names and addresses of accredited bodies to which your organisation belongs, including trade and professional	Scored	2.5%	4
	4	Does your organisation have ISO9001 accreditation?	Scored	2.5%	4
C	1	Have any of your Directors or Senior Members of your organisation ever been found guilty of any criminal offence relating to the conduct of your Organisation, or of any professional misconduct, or are there any cases currently outstanding?	Pass / Fail		
	2	Has any person declared in question A4 been subject to bankruptcy, insolvency or receivership proceedings?	Pass / Fail		
	3	Has any person declared in question 4 have links to organisations that may also be submitting a response to this PQQ?	Pass / Fail		

	4	Can your organisation confirm that they are working in accordance with Control of Housing and Work (Jersey) Law 2013, if applicable?	Pass / Fail		
D	1	Please complete the table detailing the most recent 3 years of trading	Scored	4.0%	4
	2	A copy of company records for the last complete financial year may be requested. Can this information be supplied if requested?	Pass / Fail		
	3	Please confirm that your organisation tax payments are up to date	Pass / Fail		
	4	Please confirm that your organisation Social Security payments are up to date	Pass / Fail		
E	1	Has your organisation ever been prosecuted under the Health and Safety at Work (Jersey) Law 1989 / Health and Safety at Work Act 1974 or been served with an Improvement or Prohibition Notice?	Pass / Fail		
	2	Please provide a copy of your current Health & Safety statement / policy	Scored	1.0%	4
	3	If your organisation employs a designated Health & Safety Officer please provide details	Scored	1.0%	4
F	1	Does your organisation have ISO14001 accreditation?	Scored	1.0%	4
	2	Does your organisation have an environmental management policy?	Scored	1.0%	4
	3	Is your organisation registered with the ECO-ACTIVE Business?	Scored	1.0%	4
G	1	Has your company engaged with the Back to Work scheme and provided local employment opportunities?	Scored	2.0%	4
	2	Can your company following engagement with the Back to Work team provide employment opportunities for this contract?	Scored	3.0%	4
H	1	References	Scored	4.0%	4
I	1	Does your software have dedicated Planned Preventative Maintenance functionality, please detail.	Scored	5.0%	4
	2	Does your software have dedicated projects functionality suitable for small and larger scale construction and maintenance projects, please detail	Scored	5.0%	4
	3	Does your software have dedicated Estates Management capabilities, such as Lease/licence Agreements, Rent collection/reviews? Please detail	Scored	5.0%	4
	4	Does your software have dedicated	Scored	5.0%	4

	Condition surveys functionality? Please detail			
5	Does your software have dedicated Asset Management functionality? Including Suitability, sufficiency & condition? Detail	Scored	5.0%	4
6	Does your software have the functionality to hold details of hazards e.g. Asbestos etc. Please detail	Scored	3.0%	4
7	Does your software have dedicated Occupancy management functionality? Please detail	Scored	3.0%	4
8	Does your software have the ability to record Valuation & Insurance data within the system?	Scored	3.0%	4
9	Does your software have the ability to provide Long Term forecasting of an Asset made from the collation of information held in the system? Please detail	Scored	3.0%	4
10	Does your software have CAD integration? Please detail	Scored	2.0%	4
11	Does your software have GIS mapping integration? Please detail	Scored	2.0%	4
12	Please detail what experience you have with creating interfaces to JD Edwards (Oracle Enterprise One) and how you go about this for both PPM and Project data.	Scored	3.0%	4
13	Please give an indicative programme to demonstrate that you are able to deliver the required initial solution as outlined in the 'Project Scope' section of this PQQ in accordance with JPH's preferred timescales of a live system by 01/01/2015	Scored	2.5%	4
14	Please detail your experience in implementing solutions in a public sector environment	Scored	2.5%	4
15	Detail your experience of clients with diverse property assets and how your software has performed for these clients	Scored	3.0%	4
16	Does your software have a contractor interface and how does this function	Scored	4.0%	4
17	Does your software have a client interface and how does this function	Scored	4.0%	4
18	What Inbuilt reporting functionality does your software have	Scored	2.5%	4
19	How does your software handle any bespoke reporting requirements that JPH may have	Scored	2.0%	4

20	What other systems does your software integrate with	Scored	2.0%	4
21	Please detail the capabilities of your software on mobile devices	Scored	2.5%	4
22	What other functionality does your software possess, that may be relevant to a project of this scope. (Brief details)	Scored	2.0%	4
23	Please also provide a topology detailing the application / infrastructure for a typical installation for a company of a similar size and complexity.	Scored	3.0%	4
24	Please also provide a topology detailing the application / infrastructure for a typical installation for a company of a similar size and complexity.	Scored	3.0%	4
Totals			100.0%	

Answer 4 Cont'd:

ITT Scoring Matrix

ITT Evaluation Weighting	Score Weighting (Max 100%)	Maximum Score Available
IT	10	4
Health & Safety	10	4
Estate Management & Tenancy Agreements	10	4
Reactive works & Planned Preventative Maintenance	10	4
Client / Contractor Interaction	5	4
Mobile devices	5	4
Project works	10	4
Financials	10	4
Training and user support	10	4
Future Forecasting and building management	10	4
Core data - linking of all modules	10	4
Total	100	

FOI exemption(s) applied:

Freedom of Information (Jersey) Law 2011

Part 4

Absolutely Exempt Information

Article 26 Information supplied in confidence.

Information is absolutely exempt information if –

- (a) it was obtained by the scheduled public authority from another person (including another public authority); and
- (b) the disclosure of the information to the public by the scheduled public authority holding it would constitute a breach of confidence actionable by that or any other person.

Part 5

Qualified Exempt information

Article 33 Commercial Interests

Information is qualified exempt information if –

- a. it constitutes a trade secret ; or
- b. its disclosure would, or would be likely to, prejudice the commercial interests of a person (including the scheduled public authority holding the information)

Article 33 is a Qualified Exemption and therefore is subject to a Public Interest Test.

Justification for the exemption

The information is of significant commercial value and its disclosure would, or would be likely to, prejudice the commercial interests of the third party and the scheduled public authority.

Therefore we consider it would not be in the public interest to release this information at this time and this exemption should be maintained.

[Freedom of Information \(Jersey\) Law 2011](#)